



# DO YOU WANT TO SELL TO THE GOVERNMENT? CONTACT YOUR PTAC!



## ABOUT PTAC

The mission of the Procurement Technical Assistance Center (PTAC) is to enhance the national defense and economic development of the State of Michigan by helping area businesses secure local, state, and federal contracts.



## SERVICES & TRAINING

The PTAC staff are trained contracting specialists and will help your company obtain the most current and relevant information available. The PTAC will provide insight into the research process and coach you in the use of information obtained.



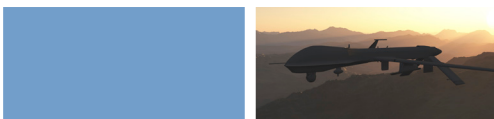
### *Assistance with the following:*

- Individualized business counseling
- Support with bid proposals
- Information on all government levels: local, state, and federal.
- Identification of bid opportunities
- Registrations & certifications
- Training events
- Networking/matchmaking events
- Federal Acquisition Regulations
- Procurement award history



## LOCATE YOUR PTAC

PTAC is a regionally-designated program. Please refer to the map on the back to locate your PTAC office.



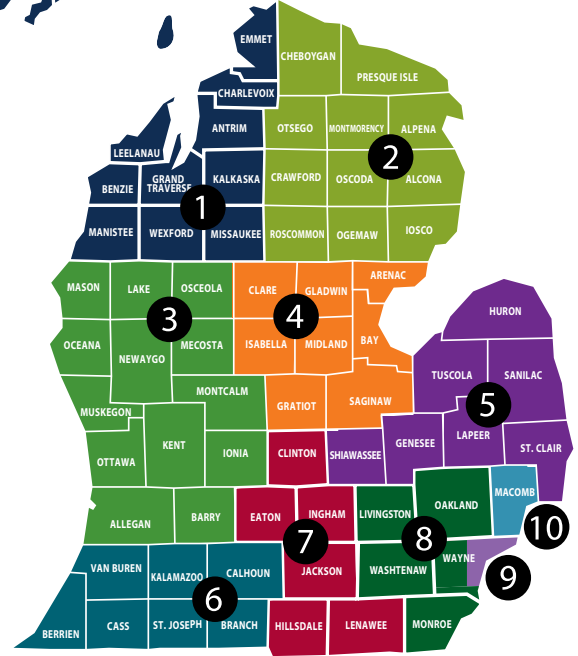
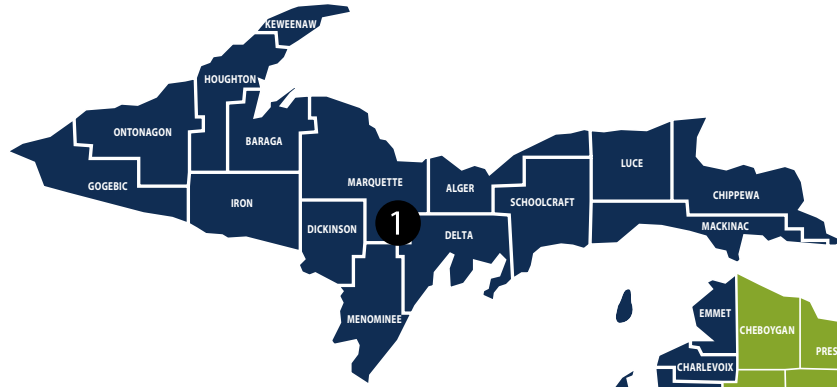
[www.ptacsofmichigan.org](http://www.ptacsofmichigan.org)

To contact a PTAC outside of Michigan, please visit: [www.aptac-us.org/contracting-assistance/](http://www.aptac-us.org/contracting-assistance/)



# PTACs of MICHIGAN, INC.

Your first step to government contracting... and more!



**1. (A) Northwest Michigan PTAC—  
Upper Peninsula Satellite Office  
Don Makowski**  
2950 College Avenue  
Escanaba, MI 49829  
906.789.0558, ext. 1311  
E-mail: donmakowski@networksnorthwest.org

**1. (B) Northwest Michigan PTAC  
Anne Helbig, Deb Donovan & Cathy Fairbanks**  
1209 South Garfield Avenue, Ste. C  
Traverse City, MI 49686  
231.929.5036 Anne  
231.929.5076 Deb  
231.922.3739 Cathy  
231.922.3737 fax  
E-mail: annehelbig@networksnorthwest.org  
ddonovan@networksnorthwest.org  
cathyfairbanks@networksnorthwest.org

**2. N.E. Michigan Consortium  
Denise Hoffmeyer & Tammy Moore**  
P.O. Box 711  
Onaway, MI 49765  
989.733.8540  
989.733.8069 fax  
E-mail: hoffmeyerd@nemcworks.org  
mooret@nemcworks.org

**3. Muskegon Area First PTAC  
Pamela Vanderlaan-Poort, Shelia Polacco  
& Sheila Kreason**  
380 West Western Avenue, Ste. 202  
Muskegon, MI 49440  
231.722.7700 Pamela  
231.724.3187 Shelia  
231.286.6391 Sheila  
231.728.7251 fax  
E-mail: ppoort@muskegonareafirst.org  
spolacco@muskegonareafirst.org  
skreason@muskegonareafirst.org

**4. Saginaw Future Inc.  
Delena Spates-Allen & Sarah Straight**  
515 North Washington, Ste. 300  
Saginaw, MI 48607  
989.754.8222 x232 Delena  
989.754.8222 x233 Sarah  
989.754.1715 fax  
E-mail: dsallen@saginawfuture.com  
sstraight@saginawfuture.com

**5. Flint & Genesee Chamber of Commerce  
Stacy Betts, Anthony Cook, Jasmine  
McKenney, Olga Morales & Courtney  
Patterson**  
519 S. Saginaw Street, Ste. 200  
Flint, MI 48502  
810.600.1432 Stacy  
810.600.1438 Anthony  
810.600.4066 Jasmine  
810.600.1437 Olga  
810.600.4075 Courtney  
810.600.1461 fax  
sbetts@flintandgenesee.org  
acook@flintandgenesee.org  
jmckenney@flintandgenesee.org  
omorales@flintandgenesee.org  
cpatterson@flintandgenesee.org

**6. SW Michigan Procurement  
Technical Assistance Center  
Jan Campbell & Kim Bourner**  
222 S. Westnedge Ave.  
Kalamazoo, MI 49007  
269.385.0470 Jan  
269.385.0472 Kim  
E-mail: campbell@upjohn.org  
bourner@upjohn.org

**7. (A) Lansing Area Satellite Office  
Kim Langenberg**  
500 E. Michigan Avenue, Suite 200  
Lansing, MI 48912  
517.853.6445 Kim  
517.575.5350 Fax  
E-mail: klangenberg@lansingchamber.org

**7. (B) PTAC of South Central Michigan  
Kim Langenberg**  
One Jackson Square, Ste. 1100  
Jackson, MI 49201  
517.788.4680  
517.782.0061 fax  
E-mail: klangenberg@enterprisegroup.org

**8. Schoolcraft College PTAC  
Jann Deane, Kara Bolsenga,  
Delphine Abraham & Shannon Wilson**  
18600 Haggerty Road  
Livonia, MI 48152  
734.462.4438  
734.462.4673 fax  
E-mail: ptac@schoolcraft.edu

**9. Wayne State University  
Abby L. Cheatham & Michael Kelly**  
5057 Woodward Avenue, Suite 3101  
Detroit, MI 48202  
313.577.0132 Abby  
313.577.2241 Michael  
313.577.4354 fax  
E-mail: a.l.cheatham@wayne.edu  
michael.kelly9@wayne.edu

**10. Macomb Regional PTAC  
Beth Cryderman-Moss, Kathleen Stockman,  
Dorine Vanderzyppe & Mark Birkmeier**  
7900 Tank Avenue  
Warren, MI 48092  
586.498.4122  
586.498.4165 fax  
E-mail: cryderman-mossb@macomb.edu  
stockmank@macomb.edu  
vanderzyppe@macomb.edu  
birkmeierm19@macomb.edu